

# Spring Billing Readiness: A Financial Health Checklist for Schools

Spring billing impacts cash flow and enrollment stability. Use this checklist to ensure your private school is prepared.

## 1. Review Tuition Strategy for Alignment

- Compare tuition to peer schools and local income benchmarks (use NAIS data).
- Confirm tuition reflects your mission and target families.
- Document any adjustments for the next academic year.

## 2. Optimize Financial Aid Efficiency

- Measure average time families take to complete aid applications.
- Identify bottlenecks and streamline workflows with tech integrations (EMA tools).
- Provide clear instructions and deadlines to families.

## 3. Communicate Aid Policies Clearly

- Share eligibility criteria early and often via multiple channels.
- Publish aid criteria and update annually for transparency.
- Offer tools like an affordability calculator to help families plan.

## 4. Empower Team Collaboration

- Schedule monthly syncs between admissions and financial aid teams.
- Share timelines, enrollment data, and aid updates.
- Assign clear ownership for communication and follow-ups.

## 5. Measure Financial Aid ROI

- Track if aid dollars increase yield and retention.
- Monitor multi-year outcomes and lifetime value of aid recipients.
- Adjust aid strategy based on performance data.

**Deliver a Smoother  
Billing Experience  
with TADS®**

[Request Demo](#)

